



Turning Point 2026/27 Competition

Information Pack

The Turning Point global writing competition has been created by Wotton Kearney (WK) to promote thought leadership across the Property, Energy and Infrastructure (PE&I) insurance sectors.

Now expanded for 2026/27, the program challenges both established professionals and emerging talent to identify and explore transformative trends or disruptive issues shaping the future of PE&I insurance – with a focus on themes that will define the sector through to 2030 and beyond.

A turning point issue may arise from rapid technological change, sustainability, geopolitical instability, renewable energy transition, engineering innovation, or shifting regulatory environments.

Running from July 2026 to June 2027, the enhanced program introduces two key evolutions:

Global Eligibility

Turning Point 2026/27 is open to insurance professionals worldwide, recognising that modern PE&I risk is not defined by borders.

Two Competitive Streams

To encourage broad participation, Turning Point now features two streams:

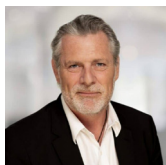
- **Senior Stream** (for professionals with five or more years' industry experience)
- **Emerging Professional Stream** (for professionals with under five years' industry experience, including eligible graduates, junior claims staff, underwriters, brokers, analysts, engineers and other early-career professionals)

Winners will receive AUD \$8,000 and Runners Up will receive travel vouchers to the value of AUD \$2,000, regardless of the stream in which they compete. Stream selection is final at the time of Initial Submission and cannot be changed.

Finalists will collaborate with a PE&I lawyer nominated by WK to develop publishable white papers that will be promoted throughout the global insurance market.

Judging

Entries across both streams will be evaluated through a two-stage judging process. Both the initial submission and the white paper will be assessed by a judging panel comprising senior insurance and legal leaders, including:



Brendan Reed
Head of Renewable Energy
The RiskPoint Group



David Wilson
Global Head of Energy
& Power Claims
HDI Global SE



Adam Chylek
Strategic Growth Leader –
International Property, Energy
& Infrastructure / Specialty
Wotton Kearney

Competition Structure and Process

The competition is conducted in two stages:

Initial Submission: Entrants submit a written proposal (up to 300 words), from which the Judging Panel selects six Finalists (three per stream), and

White Paper Stage: Finalists co-author a white paper (up to 2,000 words) with a lawyer nominated by WK. From these papers, the Judging Panel selects one Winner and two Runners Up per stream.

Prize and Learning Package

One Winner will be selected from each stream and will receive AUD \$8,000 funding toward an approved conference relevant to the Property, Energy and Infrastructure insurance sectors during FY28. The Prize is intended to cover return flights, accommodation, transport and associated expenses.

The Prize will be paid to the Winner's nominated bank account once the conference has been approved by WK and WK has received written confirmation from the Winner's employer on travel dates and leave.

The four non-winning Runners Up (two per stream) will each receive AUD \$2,000 in travel vouchers redeemable in FY28.

Prizes are non-transferable and cannot be exchanged for any other benefit.

Finalist Benefits

All Finalists (including both Winners and Runners Up) will have their white papers:

- Edited for publication
- Published internationally
- Distributed through WK's global PE&I insurance network
- Promoted across digital and industry channels

Finalists and their employers consent to their names, companies and roles being used in all Turning Point promotional material.

Key Dates

Submissions open Monday, 13 July 2026 White paper drafting begins Monday, 9 November 2026	Submissions close Friday, 2 October 2026 at 5.00pm AEST White paper deadline Friday, 14 May 2027 at 5.00pm AEST	Finalists announced Wednesday, 21 October 2026 Winners and Runners Up announced Wednesday, 9 June 2027
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What previous winners have said



Derek Martin, Head of APA Claims at Munich Re (2024/25 Winner)

“Turning Point offers a rare opportunity to step back from day-to-day pressures and think critically about the future of our market. It encourages bold thinking, constructive debate and practical solutions. Working with Wotton Kearney throughout the process was a real highlight. I’d strongly encourage others to take part – it’s a genuinely rewarding experience.”



Nathan McLellan, Vice President for First Party Claims at Liberty Specialty Markets (2022/23 Winner)

“Turning Point gave me a unique platform to explore forward-looking ideas for the Property, Energy and Infrastructure market at a time when technology, energy transition and customer expectations are rapidly evolving... It’s an opportunity to pick a topic you’re genuinely passionate about, be bold with your thinking, and propose pragmatic solutions that can genuinely make a difference for insurers and their customers.”

Examples of previous Turning Point submissions

Rethinking the Approach to SRCC and Political Violence in the Global Environment of Rising Geopolitical Uncertainty – the Reinsurance Perspective (Derek Martin and Matthew Foglia) (2024/25 winner)

[View Here](#)

The importance of clarifying LEG2 and LEG3 during the transition to clean energy (Nathan McLellan and Matthew Foglia) (2022/23 winner)

[View Here](#)

One Size Does Not Fit All: Rethinking Business Interruption Cover for Commodity-Driven Industries (Sophie Henderson and Dena Paterson) (2024/25)

[View Here](#)

A Balancing Act: The Risks of Reducing Insurance for Australia's Fossil Fuel Sector Amid ESG Pressures (Jillian Pancott and Rachel White) (2024/25)

[View Here](#)

Eligibility Criteria

To be eligible, entrants must:

- work in the global Property, Energy and Infrastructure insurance sector;
- be involved in underwriting, claims, adjusting, risk engineering, broking, forensic analysis, or aligned roles;
- not be an employee of WK;
- solely author their Initial Submission (up to 300 words);
- hold all rights to their submitted work; and
- have employer approval to participate and, if successful, to travel and attend the relevant conference.

Application process

Initial Submission

Submit a written proposal (up to 300 words) identifying a significant “turning point” issue affecting the global Property, Energy and Infrastructure insurance market, with consideration of the sector’s trajectory toward 2030 and beyond.

The Initial Submission should address, concisely:

- The significance of the issue
- Its potential impact on the industry
- Recommended actions the industry should undertake in response

Apply using the online form [here](#).

Applications close Friday, 2 October 2026 at 5.00pm AEST.

Initial Submissions will be evaluated by a Judging Panel who will select six Finalists (three per stream). The panel may, at its discretion, interview shortlisted candidates prior to making a final determination. The panel will consider:

- Originality of the topic
- Significance to the global PE&I insurance sector
- Insight and quality of argument
- Clarity and sophistication of thought
- For Emerging Professional Stream: demonstration of potential and fresh perspective

Each stream is judged independently to ensure fairness across experience levels. If a Finalist cannot complete the white paper, the panel may appoint the next highest-ranked entrant.

White Paper Stage – produce your white paper

Finalists will be contacted and announced publicly by Wednesday, 21 October 2026. Results will be shared via WK’s LinkedIn page and may be promoted across additional industry channels and forums.

Each Finalist will collaborate with a PE&I lawyer from WK to co-author a white paper of up to 2,000 words. WK will use reasonable commercial endeavours to make each nominated co-author available for at least two hours per week during the white paper period (Monday, 9 November 2026 to Friday, 14 May 2027 at 5.00pm AEST).

WK does not guarantee the availability of the nominated lawyer and may, at its discretion, nominate a substitute.

Announcement of winner

The white papers will be assessed by the Judging Panel and Winners will be announced publicly on Wednesday, 9 June 2027. Results will be shared via WK's LinkedIn page and may be promoted across additional industry channels and forums.

Obligations

Finalists agree to assign their share of copyright in the white paper to WK. All Finalists consent to their names, roles and companies being used in promotional materials. Finalists may not independently publish or distribute their white paper without prior written consent from WK.

WK will consult with each Finalist and take into account their reasonable views on editorial decisions, but WK has final say on all editorial and publishing matters.

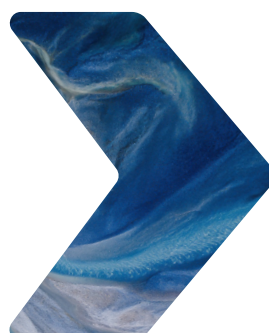
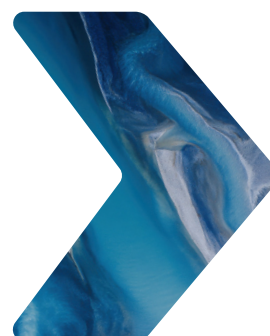
Each Winner must, during attendance at their nominated conference, publish at least one post on a professional social media platform (such as LinkedIn) acknowledging attendance as a Prize recipient and referencing WK. On return, Winners must provide a brief written reflection or Q&A for use in WK's communications and, if required, share their experience at a WK or industry event. Attendance at the nominated conference in its entirety is required. Inability to attend may result in forfeiture of the Prize.

Full details on eligibility, submission requirements, the Judging Panel, selection criteria and winners' obligations can be found in the **Terms and Conditions**.

Contact Details and Additional Information

For more information, please contact the Turning Point Competition Team:

Email: turningpoint@wottonkearney.com



Terms and Conditions

General

Information on how to enter this competition, any forms, prizes and rules for redeeming prizes form part of these terms and conditions. Participation in the Turning Point Competition 2026/27 constitutes acceptance of these terms and conditions in full. An entry which does not comply with these terms and conditions is invalid. Wotton Kearney (WK) reserves the right to amend, suspend or cancel the competition at any time and for any reason, including circumstances beyond its control. Any amendments will be published on the WK website.

This competition is a game of skill only. Chance plays no part in determining the winners.

Process

The competition is conducted in two stages:

Initial Submission: Entrants submit a written proposal (Initial Submission), from which the Judging Panel selects six Finalists (three per stream) (each a “Finalist”), and

White Paper stage: Finalists co-author a white paper with a person nominated by WK (the White Paper). From these papers, the Judging Panel selects one Winner per stream (each a “Winner” and the remaining four Finalists (two per stream) are “Runners Up”).

Organiser and Competition Period

The competition is being organised and held by Wotton Kearney Pty Ltd (ABN 94 632 932 131).

The period for Initial Submission commences on Monday, 13 July 2026 at 9.00am AEST and concludes on Friday, 2 October 2026 at 5.00pm AEST (Competition Period). The White Paper period for Finalists to co-author their White Paper commences Monday, 9 November 2026 at 9.00am AEST and concludes on Friday, 14 May 2027 at 5.00pm AEST (White Paper period).

All entries must be received before the end of the Competition Period and the White Paper Period, respectively. Entries are deemed to be received at the time of receipt by WK, not the time of submission by the entrant. WK is not responsible for failure to receive any entry, whether for any cause beyond its control or otherwise.

Eligibility

To be eligible, entrants must:

- work in the global Property, Energy and Infrastructure insurance sector;
- be involved in underwriting, claims, adjusting, risk engineering, broking, forensic analysis, or related roles;
- not be an employee of WK;
- solely author their Initial Submission (up to 300 words);
- hold all rights to their submitted work; and
- have employer approval to participate and, if successful, to travel and attend the relevant conference.

At the time of the Initial Submission, entrants must select one stream:

- **Senior Stream:** for entrants with five or more years of industry experience
- **Emerging Professional Stream:** for entrants with under five years of industry experience, including eligible graduates, junior claims staff, underwriters, brokers, analysts, engineers and other early-career professionals

WK reserves the right to verify eligibility at any stage of the competition. Any entrant found to be ineligible may be disqualified, including after announcement as a Finalist or Winner. Stream selection is final at the time of the Initial Submission and cannot be changed. Duplicate Initial Submissions may result in disqualification.

Initial Submission and White Paper Requirements

Initial Submissions and White Papers must not have been previously published or entered into any other competition or publication. WK accepts no liability for lost, delayed or misdirected Initial Submissions and White Papers.

To be considered for selection as a Finalist, all entrants must:

- complete the online application form via the competition website page, including their personal and contact details, position, company, and acknowledgement that the entrant will be able to travel to their nominated conference in FY28.
- submit an original written submission of 300 words or less (an Initial Submission) in Word or PDF format, outlining a proposal for a white paper that identifies a significant ‘turning point’ issue affecting the global Property, Energy and Infrastructure

insurance market, with consideration of the sector's trajectory toward 2030 and beyond.

The Initial Submission should address, concisely:

- The significance of the issue
- Its potential impact on the industry
- Recommended actions the industry should undertake in response

The Initial Submission should be uploaded via the WK Turning Point Competition website page or application form no later than Friday, 2 October 2026 at 5.00pm AEST.

To be considered for the Prize, each of the six Finalists must:

- co-author with a nominated WK employee an original written white paper of up to 2,000 words in Word format and industry publishable form, based on the Initial Submission, which shall be submitted to WK by no later than Friday, 14 May 2027 at 5.00pm AEST.

WK and the Judging Panel accept no liability for late, lost or misdirected entries.

Only one Initial Submission and one White Paper is permitted per entrant.

Each Initial Submission and White Paper must be the original work of the entrant, only. By entering into the Competition, the entrant agrees that they are authorised by their employer to participate in the Competition and to:

- license and assign to WK the rights in the Initial Submission and White Paper, and
- be reasonably available to co-author the White Paper in collaboration with the nominated person by WK.

WK does not guarantee the availability of the nominated employee and may at its discretion nominate a substitute employee to co-author the White Paper. Without limiting the foregoing, WK will use reasonable commercial endeavours so that each nominated co-author WK employee is available to each of the corresponding Finalists for at least two hours per week for the White Paper period.

Judging

Both the Initial Submission and the White Paper will be judged by a Judging Panel including:

- Brendan Reed, Head of Renewable Energy, The RiskPoint Group
- David Wilson, Global Head of Energy & Power Claims, HDI Global SE
- Adam Chylek, Strategic Growth Leader – International Property, Energy & Infrastructure / Specialty, Wotton Kearney

Selection Process

The Judging Panel will assess each Initial Submission and White Paper based on:

- Originality of the topic
- Significance to the global PE&I insurance sector
- Insight and quality of argument
- Clarity and sophistication of thought
- For Emerging Professional Stream: demonstration of potential and fresh perspective

Each stream is judged independently to ensure fairness across experience levels. The Judging Panel's decisions are final and no correspondence will be entered into. If, for any reason, a Finalist is unable or unwilling to co-author the proposed white paper, the Judging Panel will award the finalist position to the next best qualified entrant.

If a deadlock is reached, the WK representative on the panel will have the deciding vote. The panel may, at its discretion, interview shortlisted candidates prior to making a final determination. No correspondence regarding judging outcomes will be entered into.

Prizes

Each Winner (one per stream) will receive AUD \$8,000 towards attending their approved nominated conference to be claimed in FY28 (the Prize). Recipients are expected to use it to cover return flights, accommodation, transport and associated expenses for their nominated conference. The Prize will be provided to each Winner's nominated bank account once their nominated conference is approved by WK and WK has received written approval from the Winner's employer as to travel dates and leave. The Winners are required to confirm receipt of funds in writing. If for any reason a Winner is unable to accept their prize or attend their nominated conference, the Judging Panel reserves the right to award the prize to the next highest-ranked entrant in that stream.

The Prize recipient must select a global conference or event of their choice related to the Property, Energy & Infrastructure industries. The nominated conference is to be approved by WK and agreed in writing by the Winner's employer in terms of travel dates or leave required. Approval of the nominated conference by WK is in WK's reasonable discretion.

The four Runners Up (two per stream) will each receive travel vouchers to the value of AUD \$2,000, to be claimed in FY28 (each a Minor Prize). Each Minor Prize will be provided to the Runners Up after announcement of the Winners.

Promotional distribution of the Initial Submissions and White Papers by WK cannot be valued and WK does not guarantee its occurrence.

Winners and Runners Up acknowledge that Prizes and Minor Prizes cannot be exchanged for any other benefit. The Winners further acknowledge that attendance at their nominated conference in its entirety is required. Inability to attend may result in forfeiture, and the Judging Panel may at its sole discretion re-award the Prize and request the return of any funds already provided.

Winner and Runners Up Obligations

Entrants acknowledge that:

- the Finalists' names, companies and positions, along with the details of their WK co-authors, will be publicised by WK as part of the competition announcements and related communications;
- each White Paper will be published by WK and distributed to their international Property, Energy & Infrastructure market distribution list, and promoted via other industry media;
- each Winner must, during attendance at their nominated conference, publish at least one post on a professional social media platform (such as LinkedIn) acknowledging attendance at the conference as a Prize recipient and referencing WK, in a form reasonably acceptable to WK; and
- the Prize and each Minor Prize is non-transferable and cannot be exchanged for any other benefit.

Finalists are additionally required to be available for photography or video at WK events or during competition announcements for use in promoting the program, and on return from their nominated conference, to provide a brief written reflection or Q&A for use in WK's communications and, if required, share their experience at a WK or industry event.

Finalists will be contacted in writing and announced by Wednesday, 21 October 2026. The Winners and Runners Up will be contacted in writing and announced by Wednesday, 9 June 2027.

The competition results will be promoted on WK's website, LinkedIn and through other communications activities.

The Finalists, and their current employers, give permission for WK to publicise the recipient's name, company and position title as part of the competition announcement and related communications.

Intellectual Property

Entrants and Finalists grant to WK a non-exclusive, royalty-free, perpetual, irrevocable and worldwide licence and consent to the inclusion of all copyright works comprised in the Initial Submission and/or White Paper as applicable for the purposes of WK's promotional and other activities.

Finalists hereby assign their share of the copyright in each White Paper to WK on creation of the work and as a condition of accepting the Prize or any Minor Prize, effective on the acceptance of the Prize or Minor Prize.

WK will include the name of each of the joint authors, their respective employers and job title(s) in the copyright notice of each White Paper. WK will consult with each Finalist and take into account each Finalist's reasonable views on all editorial decisions regarding the White Paper but will have the final say on editorial and publishing matters at its sole discretion.

Finalists may not independently publish or distribute their White Paper without prior written consent from WK. Co-authors will be credited in all published versions.

Disqualification

WK reserves the right to disqualify any entrant who provides false or misleading information, submits work that is not original or solely authored, or engages in conduct considered inappropriate or contrary to the spirit of the competition.

Liabilities and warranties

- WK, or members of the Judging Panel, are not liable for any loss or damage to property or persons including, but not limited to, direct or consequential loss and loss from personal injury as a result of participation in the activities from the Competition or its prizes.

- In no event will WK be liable if unforeseen circumstances arise which prevent a Winner or Runner Up from attending their nominated conference.
- Liability for any tax on benefits provided to entrants, including prize monies and travel vouchers, is the sole responsibility of the recipient. Entrants are encouraged to seek independent advice regarding any applicable tax obligations.
- Each entrant warrants to WK in respect of each Initial Submission and White Paper that:
 - the Initial Submission and White Paper do not infringe the rights of any third party and all efforts have been taken to avoid any such infringement;
 - the entrant is the author of the Initial Submission and/or White Paper as applicable; and
 - the entrant owns the copyright in the Initial Submission and White Paper as applicable and is entitled to submit the work as a part of and for the purposes of this Competition.

Privacy

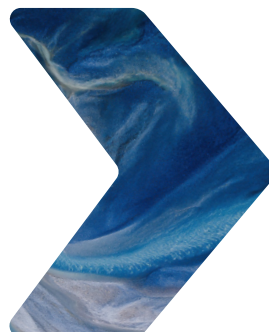
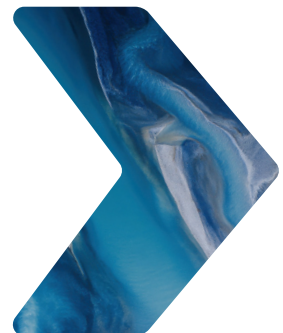
All details of entrants will be held in accordance with the Privacy Act 1988 and WK's Privacy Policy, which can be [viewed here](#). Any personal information of the entrant will only be used for the purpose of the Competition. WK will not, without the entrant's consent, disclose or permit access to the entrant's personal information other than for the purpose of the Competition.

Application Form and Additional Information

The application form is available [here](#). For additional information please contact the Turning Point Competition Team at turningpoint@wottonkearney.com.

As a condition of entry, each entrant must sign any legal documentation in the form required by WK, including but not limited to a copyright assignment, a legal release and indemnity.

Failure by WK to enforce any of its rights at any stage does not constitute a waiver of those rights.



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